

PATTERN OF SHAREHOLDINGS

As at June 30, 2020

| Number of ShareHolders | Shareholdings | | Total Number of Share Held | Percentage of Total Capital |
|------------------------|---------------|----------|----------------------------|-----------------------------|
| | From | To | | |
| 360 | 1 - | 100 | 16,707 | 0.06 |
| 422 | 101 - | 500 | 113,678 | 0.43 |
| 170 | 501 - | 1000 | 143,086 | 0.54 |
| 290 | 1001 - | 5000 | 631,151 | 2.39 |
| 56 | 5001 - | 10000 | 443,856 | 1.68 |
| 18 | 10001 - | 15000 | 213,391 | 0.81 |
| 8 | 15001 - | 20000 | 149,067 | 0.56 |
| 6 | 20001 - | 25000 | 139,451 | 0.53 |
| 5 | 25001 - | 30000 | 142,010 | 0.54 |
| 6 | 30001 - | 35000 | 195,426 | 0.74 |
| 4 | 35001 - | 40000 | 158,500 | 0.60 |
| 5 | 45001 - | 50000 | 246,000 | 0.93 |
| 1 | 50001 - | 55000 | 53,500 | 0.20 |
| 2 | 70001 - | 75000 | 149,000 | 0.56 |
| 1 | 80001 - | 85000 | 83,500 | 0.32 |
| 1 | 100001 - | 105000 | 101,500 | 0.38 |
| 1 | 105001 - | 110000 | 107,129 | 0.41 |
| 1 | 110001 - | 115000 | 111,360 | 0.42 |
| 1 | 125001 - | 130000 | 127,450 | 0.48 |
| 1 | 140001 - | 145000 | 141,000 | 0.53 |
| 1 | 175001 - | 180000 | 180,000 | 0.68 |
| 2 | 180001 - | 185000 | 365,456 | 1.38 |
| 1 | 205001 - | 210000 | 208,500 | 0.79 |
| 1 | 210001 - | 215000 | 215,000 | 0.81 |
| 1 | 215001 - | 220000 | 217,000 | 0.82 |
| 1 | 275001 - | 280000 | 278,000 | 1.05 |
| 1 | 285001 - | 290000 | 288,159 | 1.09 |
| 2 | 295001 - | 300000 | 596,715 | 2.26 |
| 1 | 350001 - | 355000 | 350,650 | 1.33 |
| 1 | 435001 - | 440000 | 437,286 | 1.66 |
| 1 | 465001 - | 470000 | 468,000 | 1.77 |
| 1 | 720001 - | 725000 | 720,946 | 2.73 |
| 1 | 795001 - | 800000 | 798,600 | 3.02 |
| 1 | 800001 - | 805000 | 800,087 | 3.03 |
| 1 | 1030001 - | 1035000 | 1,031,848 | 3.91 |
| 1 | 1280001 - | 1285000 | 1,285,000 | 4.87 |
| 1 | 1605001 - | 1610000 | 1,607,871 | 6.09 |
| 1 | 13095001 - | 13100000 | 13,097,000 | 49.59 |
| 1,379 | | | 26,412,880 | 100.00 |

PATTERN OF SHAREHOLDINGS

As at June 30, 2020

| Sr. # | Categories of Shareholders | No. of Shareholders | Shares Held | Percentage |
|--------------|---|----------------------------|--------------------|-------------------|
| 1 | Directors, Chief Executive Officer, and their spouse and minor children | 7 | 6,808 | 0.0258 |
| 2 | Associated Companies, Undertakings and Related Parties | 1 | 13,097,000 | 49.5857 |
| 3 | NIT and ICP | 2 | 128,678 | 0.4872 |
| 4 | Banks, Development Financial Institutions, Non Banking Financial Institutions | 3 | 298,684 | 1.1308 |
| 5 | Insurance Companies | 1 | 1,031,848 | 3.9066 |
| 6 | Modarbas and Mutual Funds | 8 | 1,971,811 | 7.4653 |
| 7 | General Public (Local) | 1,331 | 9,544,870 | 36.1372 |
| 8 | Others | 26 | 333,181 | 1.2614 |
| | TOTAL: | 1379 | 26,412,880 | 100.0000 |

PATTERN OF SHAREHOLDINGS

As at June 30, 2020

| Sr. No | Name Of Shareholders | Shares Held | Percentage |
|--|--|-------------------|----------------|
| Directors, Chief Executive Officer, and their spouse and minor children | | | |
| 1 | RANA MUHAMMAD SHAFI | 808 | 0.0031 |
| 2 | MR. RASHID IBRAHIM | 500 | 0.0019 |
| 3 | OSMAN SAIFULLAH KHAN | 3,500 | 0.0133 |
| 4 | MR. MUHAMMAD DANISH | 500 | 0.0019 |
| 5 | MR. ASSAD SAIFULLAH KHAN | 500 | 0.0019 |
| 6 | MR. FAISAL SAIFULLAH KHAN | 500 | 0.0019 |
| 7 | MRS. HOOR YOUSUF ZAI | 500 | 0.0019 |
| Running Total: | | 6,808 | 0.0258 |
| Associated Companies, Undertakings and Related Parties | | | |
| 1 | SAIF HOLDINGS LTD. | 13,097,000 | 49.5857 |
| Running Total: | | 13,097,000 | 49.5857 |
| NIT and ICP | | | |
| 1 | NATIONAL BANK OF PAKISTAN | 127,450 | 0.4825 |
| 2 | INVESTMENT CORP OF PAKISTAN | 1,228 | 0.0046 |
| Running Total: | | 128,678 | 0.4872 |
| Banks, Development Financial Institutions, Non Banking Financial Institutions | | | |
| 1 | NATIONAL BANK OF PAKISTAN | 1,129 | 0.0043 |
| 2 | CLASSICAL INSIGHTS FUND LP | 297,500 | 1.1263 |
| 3 | ATLAS BOT INVESMENT BANK LTD. | 55 | 0.0002 |
| Running Total: | | 298,684 | 1.1308 |
| Insurance Companies | | | |
| 1 | STATE LIFE INSURANCE CORP. OF PAKISTAN | 1,031,848 | 3.9066 |
| Running Total: | | 1,031,848 | 3.9066 |
| Modarbas and Mutual Funds | | | |
| 1 | CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST | 1,607,871 | 6.0875 |
| 2 | CDC - TRUSTEE GOLDEN ARROW STOCK FUND | 217,000 | 0.8216 |
| 3 | FIRST UDL MODARABA | 4,669 | 0.0177 |
| 4 | CRESCENT STANDARD MODARABA | 14 | 0.0001 |
| 5 | FIRST I.B.L. MODARABA | 977 | 0.0037 |
| 6 | CDC - TRUSTEE AKD OPPORTUNITY FUND | 141,000 | 0.5338 |
| 7 | GOLDEN ARROW SELECTED STOCK FUND LIMITED | 215 | 0.0008 |
| 8 | FIRST INTER FUND MODARABA | 65 | 0.0002 |
| Running Total: | | 1,971,811 | 7.4653 |
| General Public (Local) | | | |
| Running Total: | | 9,544,870 | 36.1372 |

PATTERN OF SHAREHOLDINGS

As at June 30, 2020

| S NO | NAME OF SHAREHOLDERS | SHARE HELD | Percentage |
|---|--|-------------------|-----------------|
| Others | | | |
| 1 | SEVEN STAR SECURITIES (PVT.) LTD. | 25,000 | 0.0947 |
| 2 | SEVEN STAR SECURITIES (PVT.) LTD. | 46,000 | 0.1742 |
| 3 | MUHAMMAD AHMED NADEEM SECURITIES (SMC-PVT) LIMITED | 105 | 0.0004 |
| 4 | FIKREES (PRIVATE) LIMITED | 500 | 0.0019 |
| 5 | HIGH LAND SECURITIES (PVT) LIMITED | 2,000 | 0.0076 |
| 6 | JAVED OMER VOHRA & CO. LTD. | 8,758 | 0.0332 |
| 7 | THE NORTHERN TRUST COMPANY | 100 | 0.0004 |
| 8 | EASTMAN CONSULTING (PVT) LTD. | 50 | 0.0002 |
| 9 | MORGAN STANLEY TRUST CO. | 100 | 0.0004 |
| 10 | TAURUS SECURITIES LIMITED | 100 | 0.0004 |
| 11 | FORTUNE SECURITIES LIMITED | 200 | 0.0008 |
| 12 | KHADIM ALI SHAH BUKHARI & CO. LIMITED | 80 | 0.0003 |
| 13 | BMA CAPITAL MANAGEMENT LTD. | 344 | 0.0013 |
| 14 | INTERNATIONAL SECURITIES LTD. | 118 | 0.0004 |
| 15 | Y.S. SECURITIES & SERVICES (PVT) LTD. | 1,083 | 0.0041 |
| 16 | NETWORTH SECURITIES LIMITED | 5,000 | 0.0189 |
| 17 | DR. ARSLAN RAZAQUE SECURITIES (PVT.) LIMITED | 210 | 0.0008 |
| 18 | PYRAMID INVESTMENTS (PVT) LTD. | 495 | 0.0019 |
| 19 | MAPLE LEAF CAPITAL LIMITED | 1 | 0.0000 |
| 20 | PRUDENTIAL SECURITIES LIMITED | 26 | 0.0001 |
| 21 | RS PUBLISHERS (PRIVATE) LIMITED | 11,500 | 0.0435 |
| 22 | S.H. BUKHARI SECURITIES (PVT) LIMITED | 500 | 0.0019 |
| 23 | SARFRAZ MAHMOOD (PRIVATE) LTD | 500 | 0.0019 |
| 24 | PREMIER FASHIONS (PVT) LTD | 40,000 | 0.1514 |
| 25 | TRUSTEE NATIONAL BANK OF PAKISTAN EMPLOYEES PENSIO | 183,956 | 0.6965 |
| 26 | TRUSTEE NATIONAL BANK OF PAKISTAN EMP BENEVOLENT F | 6,455 | 0.0244 |
| | Running Total: | 333,181 | 1.2614 |
| | Grand Total: | 26,412,880 | 100.0000 |
| Shareholders Holding 5% or more voting rights: | | | |
| 1 | SAIF HOLDINGS LTD. | 13,097,000 | 49.5857 |
| 2 | CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST | 1,607,871 | 6.0875 |
| | | 14,704,871 | 55.6731 |